

MICHAEL PALITTO, CISSP, CCSP

Principal Security Architect — Microsoft Field & Partners Centers of Excellence

Technologist | Cybersecurity Architect | Agentic AI Builder

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Online Portfolio: palitto.com — Projects, Skills, Writings & Agentic AI



PROFESSIONAL SUMMARY

Principal Cybersecurity Architect at Microsoft empowering the world's leading MSSPs and System Integrators to build next-generation Security Operations powered by AI and automation. 30+ years in IT, 17+ in cybersecurity, 15 as an entrepreneur. Builder and thought leader who translates complex security architecture into partner success. Unique combination of deep technical expertise, hands-on T1–T3 SOC experience, and executive communication skills spanning Fortune 500 enterprises, mid-market, and public sector.

"Where you find pain for the customer and the company, that is where you have the biggest opportunity to make an impact for the good of both."

CORE COMPETENCIES

Solution Architecture	Security Operations Modernization	Partner Enablement & GTM
SIEM+XDR+SOAR Adoption	Detection Engineering / KQL	Zero Trust Architecture
Agentic AI / Multi-Agent Systems	Cloud-Native Security	MSSP/SI Channel Development
RAG Pipeline & Prompt Engineering	Go-to-Market Strategy	Thought Leadership

PROFESSIONAL EXPERIENCE

Principal Security Architect — Microsoft Global Partner Solutions

Microsoft | February 2024 – Present | Field & Partners Centers of Excellence | Remote

- Drive partner success by architecting Frontier Managed Security solutions for MSSPs and System Integrators leveraging Microsoft Sentinel, Security Copilot, Defender XDR, Entra ITDR, and Zero Trust
- Founded and lead the **Microsoft Sentinel Training Scholarship Program** — 100+ partners enrolled, 80+ attendees training as Frontier AI-first solutions engineers (May 2026)
- Led partner-facing v-team for all three **Microsoft Sentinel Data Lake and Graph product launches** (FY26); authored/co-authored 14+ partner guidance documents
- Built web application prototypes for Sentinel Engineering (pricing calculator) and Security GTM (Forrester TEI Studies portal covering Defender, Sentinel, Purview, Entra)
- Supported 4 product launches, 4 webinars, 2 Partner Bootcamps, and 1 Airlift for Microsoft Sentinel

Principal Security Architect — Cloud Solutions Architect (State & Local Government)

Microsoft | May 2021 – February 2024 | Kansas City Metropolitan Area

- Drove large enterprise Microsoft Sentinel adoption contributing to **\$100M of ACR** over 3 years
- Promoted to **Principal (Level 65)** during second year at Microsoft (April 2023)
- Designed SOC-as-a-Service architecture and StateSecure "Nowhere to Hide" unified SIEM+XDR+CWPP+Data Lake+SOAR+AI solution
- Created Microsoft Sentinel Triage AssistanT (MSTAT) risk scoring solution

Co-Founder & Chief Information Officer

Finding Adam Finding Eve | January 2017 – Present | Kansas City, Missouri

- Solo-architected production AI-augmented SaaS platform (Game of Love) with 140+ API endpoints, 58+ database models, multi-agent AI orchestration, and Stripe monetization — hundreds of active users
- Built full-stack Next.js 16 ministry website in 2 weeks: 37 routes, 12 Prisma models, CRM pipeline, event management, partnership portal
- Designed end-to-end AI content pipeline orchestrating 6 models through 16 agent skills, producing 634+ content files with RAG-verified theological citations

Senior Cybersecurity Architect & Engineer — Managed Services

EY | April 2018 – May 2021 | Kansas City, Missouri

- Architected enterprise-scale security solutions for Fortune 500 and mid-market clients integrating Microsoft Sentinel, Palo Alto, CrowdStrike, SentinelOne, and Fidelis
- Served as trusted technical advisor to C-suite executives; member of the Incident Response Team

Cybersecurity Architect

Fidelis Cybersecurity | August 2015 – April 2018 | Kansas City, Missouri

- SOC Trainer; helped build the Managed Detection and Response (MDR) practice
- Specialized in rapid detection, threat hunting, and alert triage using machine learning

Security Architect

ConvergeOne | August 2013 – July 2015 | Overland Park, Kansas

Security Tech Ops & Network Engineer

YRC | October 2011 – August 2013 | Overland Park, Kansas

Vice President & Product Manager (Partner)

Spiral16 LLC | 2002 – 2009 | Overland Park, Kansas

- SaaS social media monitoring and analytics; \$2M+ in sales via product demos; team of 27
- Lead Software Architect of mobile coupon SMS platform for quick-serve restaurant industry

Vice President & Founding Partner

Xact Data Discovery | 1994 – 2002 | Kansas City, Missouri

- Co-founded digital litigation support startup; scaled from 0 to 250 employees across the US

TECHNOLOGY EXPERTISE

Microsoft Security	Sentinel (SIEM), Defender XDR, Entra ID (ITDR), Security Copilot, Purview, Defender for Cloud, Azure ARC, Intune
Agentic AI	Claude (Opus/Sonnet/Haiku), MCP Integration, RAG (Weaviate), Multi-Model Orchestration, Prompt Engineering, Content Safety
Full-Stack	Next.js 14–16, React 19, TypeScript, FastAPI, Prisma, PostgreSQL, Redis, Tailwind CSS, Framer Motion, Stripe
Security Vendors	Palo Alto Networks, CrowdStrike, SentinelOne, Fidelis, Cisco, LogRhythm, Splunk
Infrastructure	Railway.app, Docker, Cloudflare, Azure, CI/CD, Clerk Auth, Weaviate Cloud
DevOps / Tooling	Claude Code (custom skills, multi-agent), VS Code, Git/GitHub, KQL, Python 3.11, Bash

THOUGHT LEADERSHIP

- **SOC Automators** (socautomators.com) — 400+ subscribers, 1,500+ monthly page views; Microsoft Sentinel and modern SecOps
- **Azure Cloud AI** (AzureCloudAI.blog) — Legacy blog with 35K–40K monthly visitors at peak
- **Microsoft Sentinel Training Scholarship Program** — Founded and leads; 80+ attendees, 2-day destination training (May 2026)
- **Speaking** — Partner Bootcamps, Airlifts, webinars, Fall Security Partner Conference; ministry speaking on relationships

CERTIFICATIONS & EDUCATION

CISSP — Certified Information Systems Security Professional | **CCSP** — Certified Cloud Security Professional | Microsoft Azure Security Global Hackathon 2021

BS BA, Finance & Economics (1987–1989) | Business Administration (1985–1987)